

Softlink International



**{ DEVELOPING YOUR PERSONAL
BUSINESS PLAN }**

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**Why are we here
tonight?**



Pro-active (prô-ăktiv)

adj.

Acting in advance to deal with an expected difficulty; anticipatory.

***Being pro-active** means that you understand that your life is the product of your values and not your emotions. It is a product of your decisions and not of your situation.*

***The personal business plan** is a plan for execution and implementation: to build a coherent, rigorous, rational action plan for your career success.*

Visualize Success

My goals

My abilities

My action plan

My network



My Career My Plan for Success

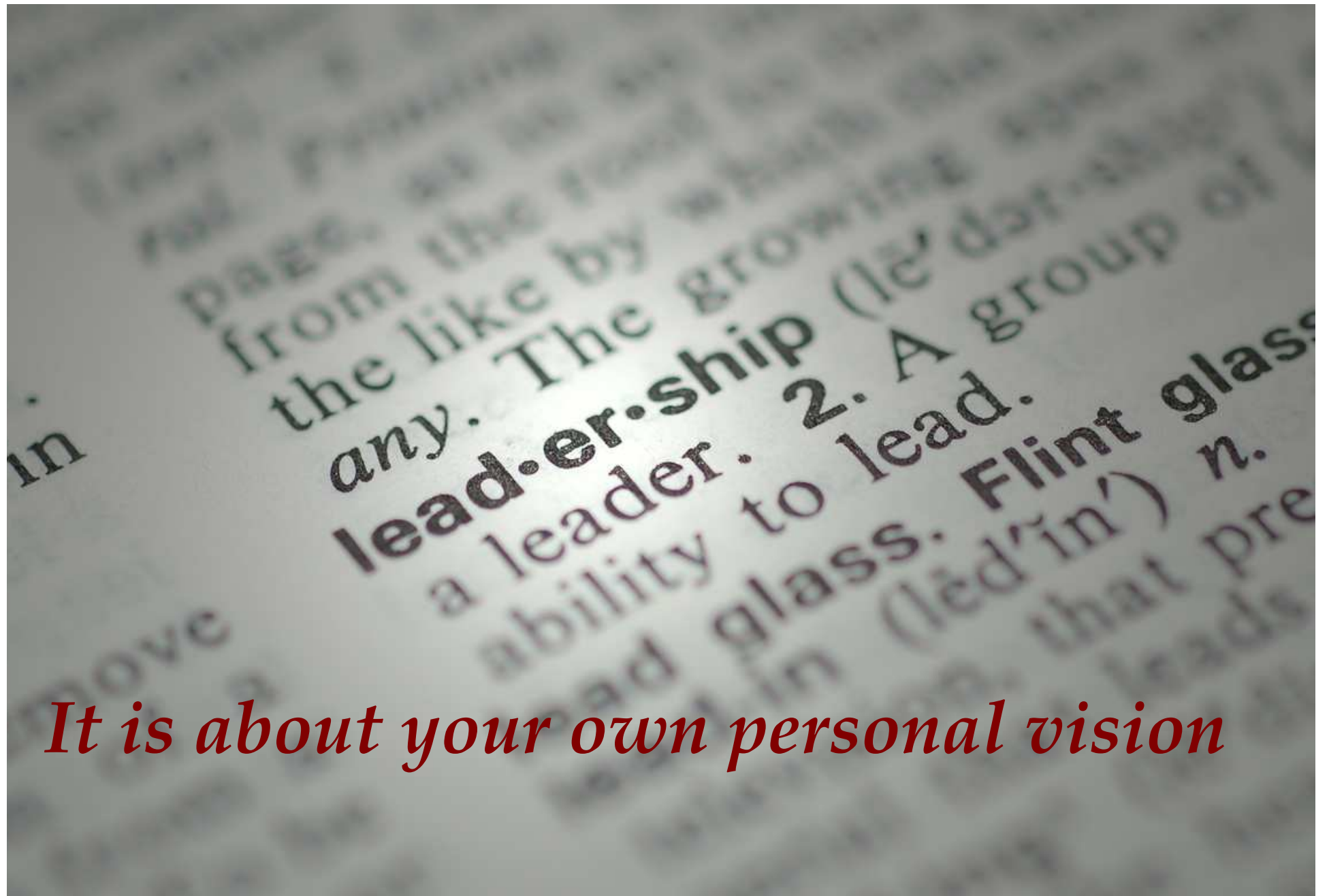
What do I need?

- To discipline myself
- To manage time & objectives
- To develop myself continuously
- A support network that helps me
- A results system that works for me

“The only person over whom you have direct and immediate control is yourself. The most important assets to develop, preserve, and enhance, therefore, are your capabilities. And no one can do it for you.”

“You must cultivate the habits of leadership effectiveness yourself and doing so will be the single best investment you will ever make.”

- Stephen R. Covey



It is about your own personal vision

Defining My Vision

- What matters the most to me?
- What principles do I adhere to?
- How do I manifest my values in my work?
 - What am I good at?
 - What situations bring the best in me?
- What impact do I want to have?

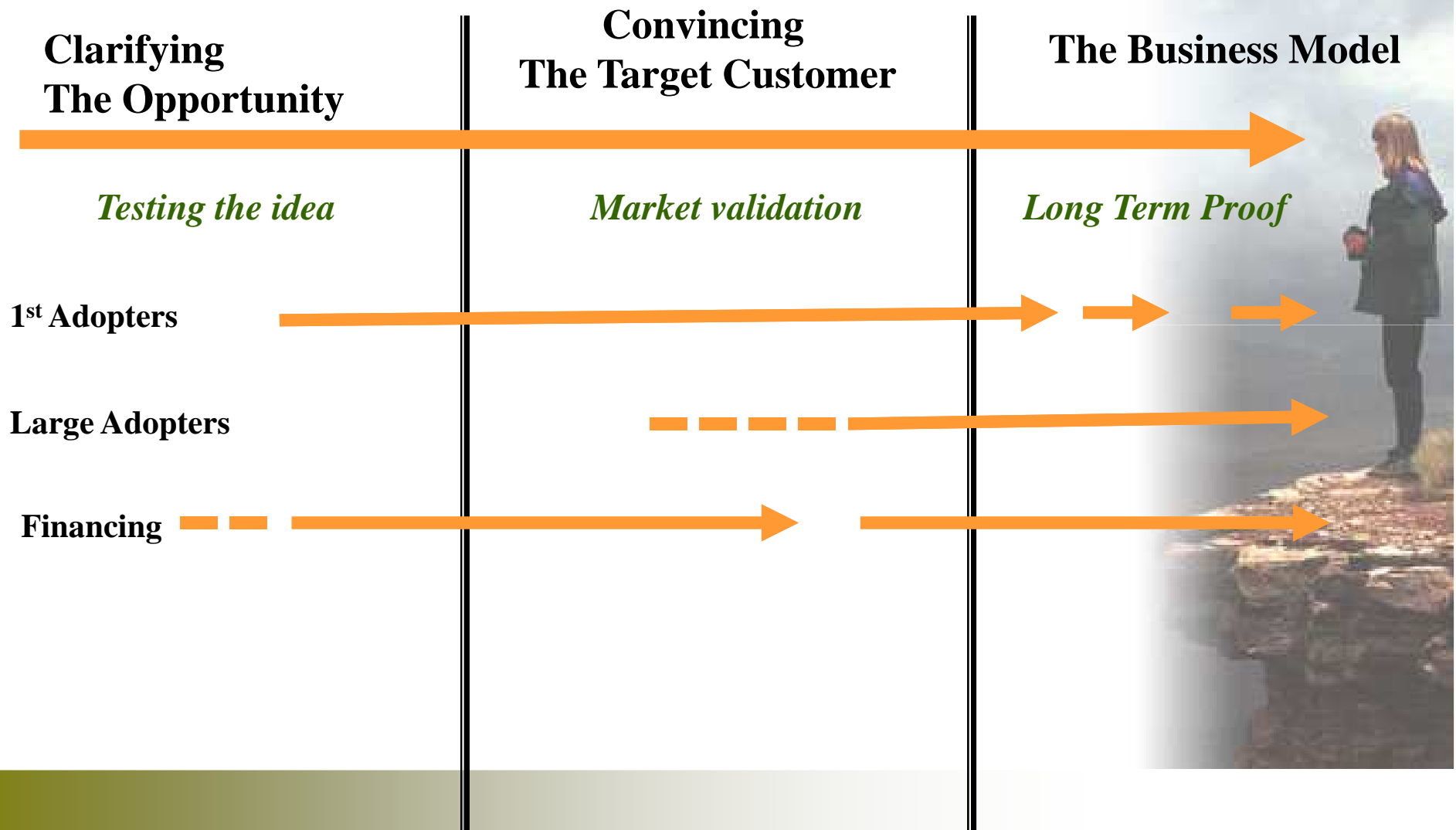


Building My Project

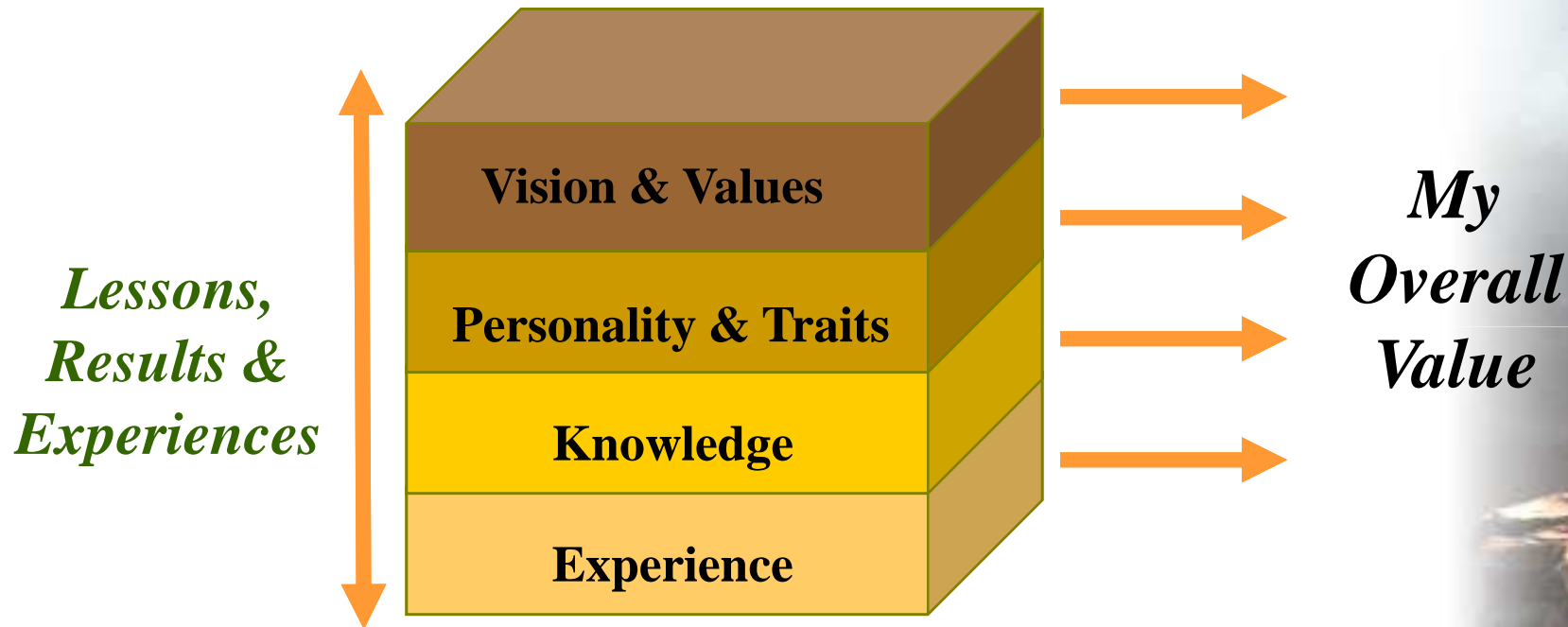
- What type of jobs are best for me?
- What types of opportunities in 2 years?
- Where? At my current job?
- How do I break the glass ceiling?
- How do I convince?
- How can I compete and win?
- Who and what will help me get there?



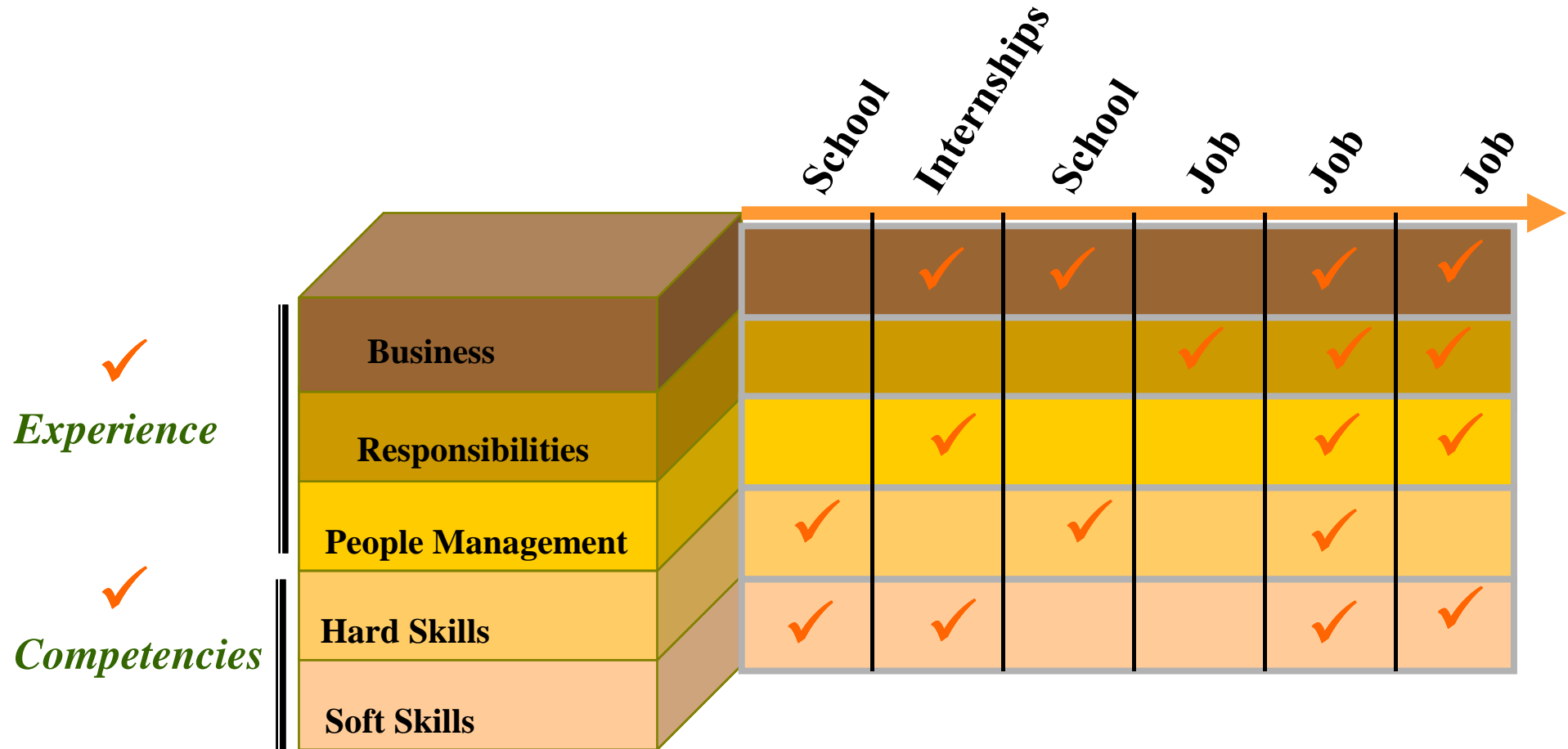
The Plan – I am the product



Assessing Myself



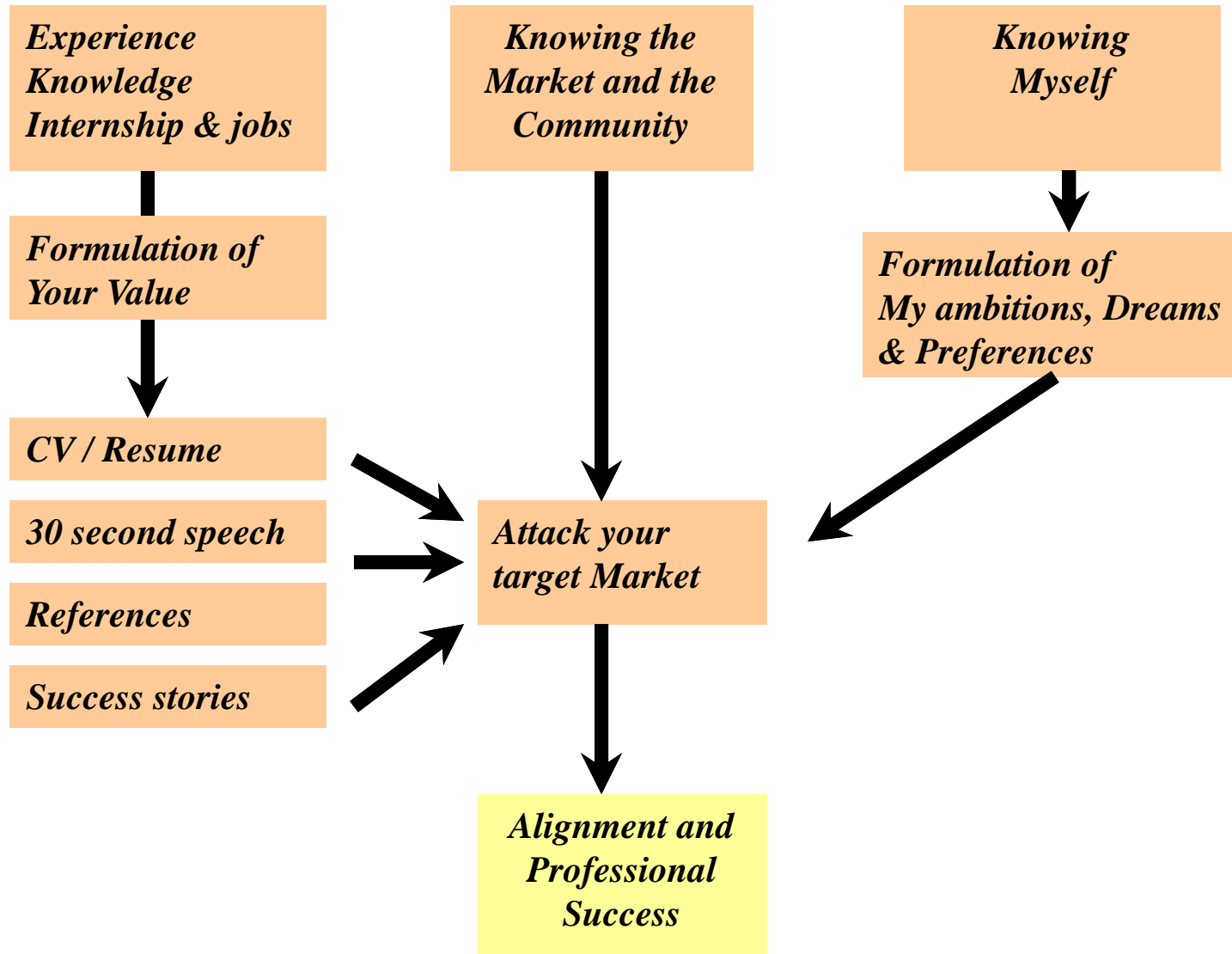
Making an Inventory of My Value Proposition



Practicing excellence in every layer



My Strategy – For Job Growth



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Taking Action

Register to The **Leadership Tracks** Newsletter

Join a **Self-Managed Leadership Team**

Register to the **Leadership Intensive Workshops**

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Further Concepts

Prioritizing, Aligning, Focusing

Defining clear actions - WWWW

Managing monkeys

Asking for help

Handling accountability and ownership

The law of Pareto

Etc...

